MICHAEL SAGE

CTO / HEAD OF IT

Norfolk. UK

PROFILE

Fellow, British Computer Society
Chartered IT Professional

Business focused senior IT and digital executive with a proven record of delivering digital transformation in the public sector, leading to better operational deliveries and improvements in digital engagement both inside and externally to the organisation.

Creating and implementing digital and technical strategies, controlling budgets, managing and reshaping existing teams and delivering more value from existing agreements.

Adept at bridging the gap between people, process and technology to increase productivity. Experienced with building, training, mentoring and developing highly engaged technical teams, through a process of constructive leadership.

CONTACT

michael@sage.uk.net

07775 617 971

linkedin.com/in/michaelsage

WORK EXPERIENCE

Head of Digital, Chelmsford Council
2017 - Present
Running the IT and digital teams for the City Council, with an overall budget of £2.5 million. Produced and implemented a wide-ranging digital transformation programme, that improved business processes, data sharing, digital culture and efficiencies across the organisation.

Key Contributions
- Provided strong digital leadership for entire organisation, including management team and elected members.
- Recruited and retained high-performing IT, PMO, and web development teams.
- Brought development and infrastructure capabilities in-house to reduce reliance on third parties, saving time and complexity

Head of Business Transformation, South Norfolk Council
2015 - 2017
Responsible for IT and Transformations teams within the authority. Produced new technical and transformational strategy, including automation of processes, process improvement and new Microsoft technology to do something cool.

Key Contributions
- Responsible for creation and delivery of new IT strategy, with a budget of £1 million, focused on cloud-first delivery.
- Delivered new digital platform to bring marketing capability in house, bringing efficiency savings and improving output.
- Rolled out Office 365 technologies

Interim Transformation Consultant, Various Clients
2014 - Present
Providing transformation solutions to several businesses, including Hewlett-Packard Enterprise Services and small businesses in Norfolk.

Key Contributions
- Delivering cost-saving technology solutions including technical migrations and commodity cloud
- Business process automation and rationalisation
- Cultural transformation to help businesses get better ROI on existing technologies

MICHAEL SAGE
HEAD OF IT
Norfolk. UK

Other

CTT - NED 2023. Working as a non-executive director for an innovative and exciting cyber security start-up, providing industry ideas and suggestions

MENTORING
Working both in house with our apprenticeship scheme and industry organisations providing mentorship and guidance for new starters and new entrants to the IT industry

SKILLS

- Troubleshooting
- Budget Management
- Communication
- Cultural / Technology Change
- Leadership
- Technical Infrastructure & Architecture

WORK EXPERIENCE (cont'd)

Infrastructure Transformation Manager,
Circle Housing Group
2012 - 2014
Developed and delivered a complex mobilisation project for the business to allow all staff to support their customers in a more efficient way across the UK. Created new strategies for technology use across the organisation including infrastructure, IT and continuous improvement.

Key Contributions
- Delivery of full scale hardware refresh across endpoints and data centres
- Developed cultural change programme which became part of internal staff training
- Delivered efficiencies across the organisation, saving £100,000s a year on staffing and estate costs.

EDUCATION

SUBJECT BSc, Open University
Third Class Honours, 2014

Modules included:
Managing organisations and people, investigating entrepreneurial opportunities and management skills.

Business Information Systems BTEC, City College Norwich
2000

Modules included:
Communication skills, Information Systems, Small Business Systems and programming